

## ULSTER COUNTY LIBRARY ASSOCIATION

October 17, 2023

### DIRECTORS PRESENT:

- |   |   |
|---|---|
| <input type="checkbox"/> Gillian Murphy (Elting Memorial Library, New Paltz)          | <input type="checkbox"/> Julie Kelsall-Dempsey (Highland Public Library)            |
| <input checked="" type="checkbox"/> Tracy Priest (Hurley Library)                     | <input type="checkbox"/> Margie Menard (Kingston Library)                           |
| <input checked="" type="checkbox"/> Christina Jennerich (Marlboro Public Library)     | <input checked="" type="checkbox"/> Gisi Vella (Morton Memorial Library, Pine Hill) |
| <input checked="" type="checkbox"/> Chrissy Lawlor (Olive Free Library Association)   | <input checked="" type="checkbox"/> Liz Potter (Phoenicia Library)                  |
| <input checked="" type="checkbox"/> Darren Lanspery (Plattekill Public Library)       | <input checked="" type="checkbox"/> Katie Scott-Childress (Rosendale Library)       |
| <input checked="" type="checkbox"/> Lois Skelly (Sarah Hull Hallock Free Lib, Milton) | <input checked="" type="checkbox"/> Jennifer Russell (Saugerties Public Library/    |
| <input type="checkbox"/> Jody Ford (Stone Ridge Public Library)                       | <input checked="" type="checkbox"/> Jesse Chance (Town of Esopus Library)           |
| <input checked="" type="checkbox"/> Mary Collins (Town of Ulster Public Library)      | <input checked="" type="checkbox"/> Kara Keene (West Hurley Public Library)         |
| <input checked="" type="checkbox"/> Ivy Gocker (Woodstock Public Library)             |   |
| <input type="checkbox"/> Nancy Krom (Cragmoor Free Library)                           | <input type="checkbox"/> Susan Mangan (Ellenville Public Library)                   |
| <input checked="" type="checkbox"/> Nicole Lane (Gardiner Library)                    | <input type="checkbox"/> Lisa Palmer (Wallkill Public Library)                      |

MHLS Board Member: Heather Blakely & Ken Goldberg

MHLS Staff Members: Rebekkah Smith-Aldrich

The meeting of the Ulster County Library Association was called to order by Katie Scott-Childress at 10:05 am at Olive Free Library and virtually, via Zoom.

### Minutes:

Chrissy Lawlor made a motion to approve the August 15, 2023 minutes. Gisi Vella seconded. All-in favor. Approved.

### Treasurer's Report:

Ivy Gocker made a motion to approve the warrant list and Treasurer's report. Tracy Priest seconded. All-in favor. Approved.

Discussion regarding remaining funds in the Miscellaneous line. Funds will likely be used for the hiring of a Social Media coordinator.

### Selection Committee Report:

Discussion regarding the launch of the Crafts & Hobby database. Kara Keene is working with the vendor to solve a multiple barcode authentication issue. Contract will not begin until the issue is addressed. There are remaining funds which can be used to pre-purchase Tixkeeper for next year. Any additional funds will be used to purchase museum passes and/or Overdrive e-content. It is noted that museum pass usage is up slightly.

Liz Potter made a motion to pre-pay Tixkeeper for next year with \$5100 of remaining funds. Tracy Priest seconded. All in favor. Approved.

Kanopy added a new collection that might be interesting to past Acorn users. Kanopy has changed their play credit system. Details of the change was provided to the Directors via a link in the Selection

Committee Report. Directors should test the new credit system in early November to determine if patron education is needed.

**RSAC Report:**

No Report.

**SSAC Report:**

The committee has recommended a final draft of the Memo of Understanding. DA approval is the next step. Roll call voting issues were discussed and proper procedures will be reflected in the By-Laws. An ad-hoc committee of the MHLS Board was formed to discuss issues regarding libraries that are interested in joining the MHLS system. A committee will convene to formulate a 'Library Road Trip' program, that would include the entire MHLS service area.

**CLCD Report:**

No report.

Katie Scott-Childress made a motion to recommend Darren Lanspery, Jennifer Russell, and Jesse Chance, to the RSAC, SSAC, and CLCD committees, respectively. Kara Keene seconded. All in Favor. Approved.

**Publicity & Digital Resource Manager Ad-hoc Committee:**

Discussion regarding the hiring of a Social Media coordinator to manage a UCLA social media account focused on shared UCLA library resources and Tixkeeper museum pass administrative tasks. Jennifer Russell provided the Directors with a draft job description. Directors made suggestions and the committee will make edits and submit for Director approval. The proposed budget ask to the legislature for this position is \$8K, at a rate of \$25 per hour, with approximately 6 hours per week. Time to be invoiced to UCLA monthly. Next steps include finalizing the job duties, candidate search, and an interview procedure. Job to begin early 2024.

**MHLS Staff Report:**

Rebekkah Smith-Aldrich announced the continued options for Vega training, live and virtual. A link to Vega promotional materials is located on the MHLS website. Registration for the MHLS Annual Meeting ends on October 20<sup>th</sup>.

*Libraries as Community Resilience Hubs* program will take place online, Thursday, October 19, 2023. Directors are encouraged to register. This is a precursor to a 2024 4-session program that will help libraries become resilience hubs and act as catalysts, that help communities thrive through library assets.

Katie Scott-Childress adjourned the meeting at 11:36 am.  
Next UCLA Meeting Tuesday, November 21, via Zoom

Respectfully submitted by Christina Jennerich (Secretary)



## **UCLA Agenda**

Tuesday, October 17, 2023

10:00 a.m. via Zoom

Town of Esopus Library  
Gardiner Library  
Hurley Library  
West Hurley Library  
Kingston Library  
Highland Public Library and  
Stone Ridge Library  
Marlboro Free Library  
Sarah Hull Hallock Free Library  
Elting Memorial Library  
Olive Free Library  
Plattekill Library  
Rosendale Library  
Saugerties Public Library  
Phoenicia Library  
Morton Memorial Library  
Wallkill Public Library  
Town of Ulster Public Library  
Cragsmoor Free Library  
Ellenville Public Library and Museum  
Woodstock Public Library

- I. Approval of Minutes from August 15, 2023 meeting
- II. Selection Committee Report
- III. Treasurer's Report
- IV. MHLS Advisory Committees
- V. Ad hoc committee for managing publicity and digital resource contractor(s).
- VI. RSAC Report
- VII. SSAC Report
- VIII. CLCD Report

**Ulster County Library Association**  
**October 16, 2023**  
**Treasurer's Report**  
**(Period Covering August/September Statements)**

Checking Accounts

Local Checking Account	1,421.95
Legislative Checking Account	77,570.21
	78,992.16

**Warrant List**

Activity Since Last Treasurer's Report for Ulster Savings Legislative Account

Date	Description	Amount	
			77570.21

Activity Since Last Treasurer's Report for Ulster Savings Local Checking Account

Date	Description	Amount	
			\$1,022.65
6/14/2023	EAP Deposit: Elting, Hurley, Olive, Plattekill, Sarah Hull, Stone Ridge, Ulster, Woodstock, Highland, Kingston, Morton, Phoenicia, Rosendale, Saugerties, Esopus, West Hurley	3,218.30	\$4,240.95
8/16/2023	Ulster Savings Bookkeeper 3rd Quarter	(295.00)	\$3,945.95
8/21/2023	MHLS Website Maintenance	(364.00)	\$3,581.95
8/30/2023	Dixon Roadside (Annual Meeting Deposit)	(200.00)	\$3,381.95
9/18/2023	Dixon Roadside (Annual Meeting Payment in Full)	(1,960.00)	\$1,421.95

2023 Ulster County Funding

Total Received for 2022	88,100.00
Estimated Funds from Reserve	
Until Funds Arrive	14,300.00
<b>Total Budget for 2023</b>	<b>102,400.00</b>

2023 Reserve

Legislative Account	77,570.21
Cahill eBook Funds	-8,691.00
Balance for Databases	-76,271.99
	<b>-7,392.78</b>

<u>Outstanding Databases:</u>	<u>Encumbered</u>	<u>Spent</u>	<u>Remaining</u>
Crafts Database	\$3,000.00		3000.00
Foundation Center	\$3,000.00		3,000.00
Kanopy	\$44,000.00		44,000.00
Library Aware	\$2,300.00	2,116.50	183.50
Museum Passes	\$8,000.00	12,290.00	-4,290.00
Niche Academy	\$4,200.00		4,200.00
PR-Marketing	\$3,000.00	165.55	2,834.45
OverDrive eContent	\$10,000.00		10,000.00
ReciteMe	\$12,700.00	11,555.96	1,144.04
Transparent Language	\$2,400.00	1,920.00	2,400.00
Miscellaneous	\$9,800.00		\$9,800.00
<b>TOTAL</b>	<b>\$102,400.00</b>	<b>\$28,048.01</b>	<b>\$76,271.99</b>

DRAFT

The Ulster County Library Association is looking for a talented Social media specialist to administer our social media accounts. You will be responsible for creating original text and video content, managing posts and responding to followers. You will manage the Ulster County Library Association's brand in a cohesive way to achieve our marketing goals.

- Generate, edit, publish and share engaging content daily (e.g. original text, photos, videos and news)
- Monitor SEO and web traffic metrics ????????
- Communicate with followers, respond to queries in a timely manner and monitor customer reviews
- Oversee social media accounts' design ??????
- Suggest and implement new features to develop brand awareness, like promotions and competitions
- Stay up-to-date with current technologies and trends in social media, design tools and applications

Requirements:

- Proven work experience in various Social media platforms
- Hands on experience in content management
- Excellent copywriting skills
- Ability to deliver creative content (text, image and video)
- Familiarity with web design

# Selection Committee Report – October 2023

## Action Items

2023 Database Funds	Approve the prepayment of TixKeeper for 2024 using 2023 funds
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### Part 1 – Craft & Hobby

The \$3000 check has been mailed.

However, the database does not currently authenticate more than one barcode prefix for an organization. Since this has been a request they received before, they are going to see if they can get approval from their CEO to proceed with the implementation. They expect to get back to us within a month. The start date of our subscription will not begin until the database has been tested and goes live.

### Part 2 – 2024 Budget

There is currently at least \$9800 in unencumbered funds for databases in the 2023 budget.

The Selection Committee recommends that we prepurchase the TixKeeper database at \$5100 for 2023.

This year, we spent closer to \$12K but we have only budgeted \$8K for next year.

Note: we are currently working on an annual contract. TixKeeper is putting together a proposal for a multi-year contract.

### Part 3 – Kanopy Content

We are excited to share a new catalog of episodic content from MHz Networks that was added to your Kanopy collection on **August 15**. MHz offers mysteries, dramas, and comedies from around the world. Patrons can watch an entire bingeable season over a 48-hour viewing period for only \$4 in cost to your library. The selections include:

A French Village: Drama about German occupation of France during WWII on a small village

The Sandhamn Murders: Nordic crime series based on the novels by Viveca Sten

Agatha Christie’s Criminal Games: New series of French TV movies based on her novels

Paris Police 1900: French crime drama television series

To access the full collection visit: <https://www.kanopy.com/category/73277>. Note that all titles have English subtitles.

## Part 4 – Kanopy Play Credit System

There are important changes coming to Kanopy's current play credit system on **November 1, 2023**. [Watch a quick overview](#) of these updates and read on for more details.

(<https://training.cdn.overdrive.com/Library/Kanopy/Kanopy-tickets-introduction.mp4>)

### What is changing?

We are changing from play credits to a new **ticket** system. Instead of receiving play credits that could have a variable cost to your library, each patron will now receive a set number of tickets each month. Each ticket will represent \$1 in cost to your library. Pay-per-use (PPU) content that costs \$2 will use 2 tickets, while content that costs \$4 will use 4 tickets. Every title will be labeled with a ticket value and viewing window, so patrons will know how many tickets a title will use prior to viewing it.

These changes are designed to better represent your library's costs for the content you offer and provide clearer insight into the maximum cost per patron each month.

As part of this change, we are introducing more flexible content pricing, including reducing the cost of all shorts to **\$1 (1 ticket)**. Shorts are single titles with a running time of 30 minutes or less and they represent 10% of the Kanopy catalog.

### How will other content types use tickets?

- **PLUS Packs (Public Library Unlimited Subscriptions):** Titles in [PLUS Packs](#) will use 0 tickets and your library will incur no further costs outside of the yearly subscription price. PLUS titles will be labeled as 0 tickets so patrons know they're available for unlimited viewing.
- **Standard episodic content:** The cost and viewing period for episodic content (i.e., titles in a series) will be based on total running time per season to more accurately reflect the value of bingeable content. With this change, the viewing



period for over 75% of episodic content (including all BBC series) will be extended. These changes will help your library get the most value for your budget while increasing user engagement and access:

Standard Episodic Pricing*			
Running time	Ticket requirement	Cost to your library	Viewing period
2 hours or less	2	\$2	3 days
2-4 hours	3	\$3	3 days
4-6 hours	4	\$4	7 days
6+ hours	5	\$5	14-21 days

\*Please note that future pricing is subject to change.

- The Great Courses (TGC):** TGC content will be included in the ticket system and will follow the same pricing structure as standard episodic content. The majority of TGC content will cost \$5 per course with a viewing period of up to 21 days. If your library:
  - Previously offered unlimited access to The Great Courses: This content will require tickets. Your users can watch as many The Great Courses titles as their monthly ticket limit allows.
  - Previously set a separate monthly cap on The Great Courses: With this content integrated into the ticket system, there will no longer be a separate monthly cap for The Great Courses.
- Kanopy Kids:** Kanopy Kids content will continue to be its own section on Kanopy and will **not** be included in the ticket system.

## How many tickets will my users get?

Your library's current play credit number will change to 12 tickets per user per month, starting November 1.

We evaluated each library's play credit settings, accounting for content offerings at different price points (including premium titles and The Great Courses, if offered by your library). It was determined that multiplying your current play credit number by 3 allows you to stay within budget while ensuring patrons have enough tickets to enjoy the content you offer each month.

If you would like to adjust the number of tickets your users receive, please contact your Account Manager.

### **Where will my users see updates?**

Once these changes are live, users will see a pop-up on your library's Kanopy website and in the app that explains the new ticket system.

Next to the play button, users will see how many tickets a title will use and how long they will have access to it. This will help them determine how to use their tickets and ensure they have enough time to enjoy a title before pressing play.

## Part 5 - Statistics

		Kanopy Stats MHLS			Number of				
	Users	Visits	Pages	Plays	Play Credits \$2	Play Credits \$4	KKids \$5	KSeries \$5	Price
Jan 2023	543	11,034	15,259	2,124	1,066	144	13	25	\$2898
Feb 2023	513	9,371	13,755	2,223	991	147	9	15	\$2690
Mar 2023	505	9,197	13,376	1,929	950	157	15	20	\$2703
Apr 2023	448	8,129	11,616	1,946	861	120	15	16	\$2357
May 2023	436	20,608	24,582	1,924	804	140	11	33	\$2388
June 2023	440	22,377	26,353	1,729	801	173	12	25	\$2479
July 2023	478	25,727	29,291	2,051	874	210	10	32	\$2798
Aug 2023	484	24976	28667	1974	912	172	12	32	\$2732
Sep 2023	553	27811	31234	2223	1057	208	6	36	\$3156
Oct 2023									
Nov 2023									
Dec 2023									
Total									

		Kanopy Stats RCLS				Number of				
	Users	Visits	Pages	Plays	Play Credits \$2	Play Credits \$4	KKids \$5	KSeries \$5	Price	
Jan 2023	69	1,380	2,098	422	124	17	1	17	\$406	
Feb 2023	61	1093	1663	335	108	19	3	8	\$347	
Mar 2023	72	1319	1929	396	139	16	16	0	\$422	
Apr 2023	58	1096	1572	288	98	13	11	0	\$303	
May 2023	48	2314	2756	275	91	15	2	8	\$292	
June 2023	61	2917	3415	291	102	21	1	8	\$333	
July 2023	58	3004	3578	343	105	28	1	14	\$397	
Aug 2023	60	2849	3304	326	123	11	1	15	\$370	
Sep 2023	71	2988	3420	326	115	31	2	15	\$439	
Oct 2023										
Nov 2023										
Dec 2023										
Total										

**Play Credit Breakdown:** Libraries set the number of play credits per month. Once a patron plays a film, they have unlimited watches for 48 to 72 hours. The cost is \$2.00 - \$4.00 per play credit for all films on Kanopy other than Kanopy Kids and the Great Courses. Note: When a patron uses a play credit, this allows them 72 hours of access to the film, during which they have unlimited access. This means they can play the same film several times per play credit, meaning that the total number of "plays" on your platform will be higher than the total number of "play credits" used.

Then you have KKids (Kanopy Kids) and KSeries (The Great Courses) which are defined as follows:

**Unlimited Access Model for Kanopy Kids/Great Course**

- **Kanopy Kids-** Kanopy Kids provides patrons with 30 days of unlimited plays for any video in Kanopy Kids for \$5. This means that once a patron plays 5 seconds or more of a video, the patron will have unlimited plays for any other video(s) in the Kanopy Kids section for the next 30 days. The \$5 fee will trigger on the date of the first play and be invoiced at the end of the calendar month. Monthly invoices will include Kanopy Kids charges as a separate line item. Kanopy Kids does not use a patron credit.
- **The Great Courses-** With The Great Courses on Kanopy, your library patrons have 30 rolling days to watch an entire series from The Great Courses once they press play on any title in that series *without* incurring additional charges to your library. Your library will be invoiced \$5 for every Great Courses series that a patron presses play on. Access to that course remains open for 30 days. Each additional series played from The Great Courses will incur an additional \$5 charge to your library.

The \$5 fee will trigger on the date of the first play and will be invoiced at the end of the calendar month. These charges are listed as "KSeries" on your invoice.

<b>Niche Staff 2023</b>	Jan	Feb	Mar	Apr	May	Jun	Jul	Aug	Sep	Oct	Nov	Dec	Total
Academic OneFile	3	0	0	0	0	0	0	0	0				
AcornTV	0	0	0	0	0	0	0	0	0				
BrainHQ	0	0	0	0	0	0	0	0	0				
Cleaning and Disinfecting Facility	0	0	0	0	0	0	0	0	0				
COVID-19 Guidelines for GPLS Employees (1CEU)	0	0	0	0	0	0	0	0	0				
COVID19: Using Medical Masks	0	0	0	0	0	0	0	0	0				
COVID19: What You Need to Know About Handwashing	0	0	0	0	0	0	0	0	0				
Creativebug for Staff	0	0	0	0	3	0	0	0	0				
Facebook for Staff	0	0	0	0	0	0	0	0	0				
Gale General OneFile	0	0	0	0	0	0	0	0	0				
Gale Opposing View	0	0	0	0	0	0	0	0	0				
Gmail	0	0	0	0	0	0	0	0	0				
Google Docs	0	0	0	0	0	0	0	0	0				
Google Drive	0	0	0	0	0	0	0	0	0				
Google Forms	0	0	0	0	0	0	0	0	0				
Hoopla	0	0	0	0	0	0	0	0	0				
How COVID-19 Spreads	0	0	0	0	0	0	0	0	0				
Kanopy	0	0	0	0	0	0	2	0	0				
Mango Languages	0	0	0	0	0	0	0	0	0				
OverDrive Libby	0	0	0	0	0	0	3	0	0				
PLS OSHA COVID-19 Guidelines [60 Mins.]	0	0	0	0	0	0	0	0	0				
Preventing the Spread of Coronavirus	0	0	0	0	0	0	0	0	0				
Transparent Language	0	0	5	0	53	0	0	0	0				
Tumblebook Library	0	0	0	0	0	0	0	0	0				
Universal Class	0	0	0	0	0	0	0	0	0				
Using FCPL Staff Academy	0	0	0	0	0	0	0	0	0				
When and How to Use Masks	0	0	0	0	0	0	0	0	0				
<b>Total</b>	<b>3</b>	<b>0</b>	<b>5</b>	<b>0</b>	<b>56</b>	<b>0</b>	<b>5</b>	<b>0</b>	<b>0</b>	<b>0</b>	<b>0</b>	<b>0</b>	<b>0</b>

<b>Niche Public 2023</b>	Jan	Feb	Mar	Apr	May	Jun	Jul	Aug	Sep	Oct	Nov	Dec	Total
Academic OneFile	2	4	0	0	1	0	0	0					
Book Repair	0	0	0	3	0	4	0	0					
Brainfuse						4	14	7					
CreativeBug	2	0	0	0	0	0	0	0					
Facebook	0	0	0	0	0	0	0	0					
Gale General OneFile	0	0	1	3	1	0	1	0					
GaleOpposing Viewpoints	0	0	0	0	0	0	0	0					
Gmail	0		0	0	0	0	0	0					
Google Docs	0	0	0	0	0	0	0	0					
Google Drive	0	0	0	0	0	0	0	0					
Google Forms	0	0	0	0	0	0	0	0					
Google Photos	0	0	0	0	0	0	0	0					
Google Sheets		0	1	0	0	0	0	0					
Google Slides	0	0	0	0	0	0	0	0					
Hoopla	8	4	0	8	3	1	7	2					
IndieFlix	0	0	0	0	0	0	0	0					
Instagram	0	0	0	0	0	0	0	0					
Kanopy	9	1	6	21	16	5	8	7					
Libby	3	8	7	30	11	6	2	4					
Libby (Spanish)	0	0	0	0	0	0	0	0					
LinkedIn	0	0	0	0	0	0	0	0					
Mango	6	24	8	19	8	16	0	0					
Pinterest	0	0	0	0	0	0	0	0					
Snapchat	0	0	0	0	0	0	0	0					
The Great Courses	3	0	0	3	0	0	0	0					
Transparent Language					0	0	0	0					
Tumblebook	4	4	1	0	0	0	0	0					
Twitter	0	0	0	0	0	0	0	1					
Universal Class	16	13	3	3	6	6	13	2					
<b>Total</b>	<b>53</b>	<b>58</b>	<b>27</b>	<b>90</b>	<b>46</b>	<b>42</b>	<b>45</b>	<b>23</b>	<b>0</b>	<b>0</b>	<b>0</b>	<b>0</b>	<b>0</b>

Museum Passes

Jan-Jul 2023	TixKeeper Stats MHLS																	
	NPZ	HIL	HUR	KNG	MAR	PIH	PHO	PLA	ROS	MLT	SAU	STR	ESO	ULS	WEH	WES	WST	Totals
Bethel Woods	2	2	5	1	5			1	2	1	1	1	2	1	5	2	2	33
Destroyer				1				1	2							1		5
Empire Pass			3	2											2			7
FDR (# pass)	5	1	2	8	4	1		3	3		1	2	1	3	5	1	1	41
Hudson High	3			3	2			2			1					1		12
HR Maritime	2	1	3	10		5	1			2	2			2	2		1	31
Guggenheim	3	1	3	2	2				2			1	2	1	8	1	6	32
Intrepid	1				2	1			1		1				1	1	2	10
MiSci					3						3			1				7
Mohonk			1	8											3			12
Motorcyclopedia																		0
NY Transit	1			2							1	1			1			6
Olana	4	1	2	3	2			1	7		3	4	1	1	4	1	2	36
Old Rhi Aero	2	7	3	11	5	1	2	2	4	3	7	1	4	3		8	2	65
Opus 40	11	1	4	15	7		6	3	13		9	8	2	5	4	3	11	102
Storm King			3	5											2			10
Thomas Cole	2	4	7	4			1	2	1			3			2	1	5	32
	36	18	36	75	32	8	10	15	35	6	29	21	12	17	39	20	32	441

Jan-Sep 2023	TixKeeper Stats RCLS				Totals
	Gardiner	Ellenville	Cragsmoor	Walkkill	
Bethel Woods	5	2		1	8
Destroyer	2				2
Empire Pass					0
FDR	2				2
Hudson High	2				2
HR Maritime					0
Guggenheim	4				4
Intrepid					0
MiSci					0
Mohonk					0
Motorcyclopedia					0
NY Transit					0
Olana	5			1	6
Old Rhi Aero	1	3		1	5
Opus 40	2			3	5
Storm King					0
Thomas Cole	2				2
	25	5	0	6	36

Overdrive – Audiobooks Ordered for August – \$1440.40

Overdrive—Audiobooks Ordered for September -- \$1955.38

Cross Down – James Patterson - \$130.00  
Rachel Incident - Caroline O'Donoghue - \$152.00  
Girl in Pieces - Kathleen Glasgow - \$138.00  
How to Honeymoon Alone – Olivia Hayle - \$51.98  
Do Not Disturb - Freida McFadden - \$47.95  
Strange Sally Diamond - \$79.99  
Ultra Processed People - \$45.00  
Quiet Tenant - Clémence Michallon - \$85.50  
House Rules: A Novel - Jodi Picoult - \$99.99  
Russian – James Patterson - \$65.00  
We'll Always Have Summer – Jenny Han - \$60.00  
Spectacular – Fiona Davis - \$95.00  
Business or Pleasure - Rachel Lynn Solomon - \$85.50  
Guncle - Steven Rowley - \$85.50  
None of This is True - Lisa Jewell - \$79.99  
Fireborne - Rosaria Munda - \$63.00  
Fresh Banana Leaves - Jessica Hernandez, Ph.D. - \$76.00 (Woodstock)  
The Secret – Lee Child - \$142.50  
Iron Flame – Rebecca Yarros - \$109.00  
Reykjavik – Ragnar Jonasson - \$89.98  
Doppelganger – Naomi Klein - \$66.99  
Everything/Nothing/Someone – Alice Carriere - \$67.99  
Honeymoon Crashers – Christina Lauren - \$119.98  
Blessing of the Lost Girls - \$165.76  
Elon Musk – Walter Isaacson - \$199.98  
Raging Storm – Ann Cleeves - \$99.98  
Oneness with all Life – Eckhart Tolle - \$57.00  
Murder in the Family – Cara Hunter - \$82.88  
Before the Coffee Gets Cold - \$56.62  
Secrets We Buried – Becca Day - \$61.00  
Fall of Ruin and Wrath – Jennifer L. Armentrout - \$69.99  
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